

## Professional Qualifications of Peter von Nessi, CSA-G

NYS Certified General Appraiser  
NYS Real Estate Broker

### Institutional Real Estate Sales, Brokerage & Appraisal Services

<b>State of New York Unified Court System, Office of Court Administration</b> Appointment Eligibility as Certified General Appraiser, FID# 609162	January 2014 – January 2016
<b>Onsite Appraisals, New York, NY</b> Commercial Appraisal Consultant	March 2007 – Present
<b>Real Estate Education Center, Manhattan &amp; Brooklyn, NY</b> Certified Appraisal Instructor, Residential & Commercial Teach R1, R2, R3, R4, AQ-1, G1, G2 & G3 Courses	April 2005 – Present
<b>Normandy Group, Inc., Bronx, NY</b> President/Broker of Real Estate Brokerage & Appraisal firm, Institutional Coverage area – Manhattan, Brooklyn, Queens, Bronx & Westchester County, NY; Sold and/or valued over \$1 Billion of residential <i>and</i> commercial properties	February 1987 – Present
<b>Peter L. Zachary &amp; Associates, Inc., Brooklyn, NY</b> New York State Certified General Real Estate Appraiser Over 6,000 Hours combined Residential/Commercial Appraisal Experience	March 2002 – September 2006
<b>Manhattan Network, Inc., New York, NY</b> Associate Real Estate Broker – Institutional Sales	June 1993 – April 1997
<b>Thomas C. Hennessy Associates, Inc., New York, NY</b> Consultant and assistant residential real estate appraiser Over 1,000 Residential Appraisals – Manhattan Exclusively	March 1990 – June 1993

### Executive Placement, Management Consulting & Publishing

<b>Normandy Group &amp; Van Cortland Associates, Westfield, NJ</b> Wall Street Executive Recruiting, Editor of Normandy Digest	September 1986 – March 1990
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### Retail Securities Brokerage

<b>Shearson Lehman Brothers, New York, NY</b> VP Retail Sales, President's Council, Equities, Fixed Income & Tax Shelters	July 1981 – August 1986
<b>Drexel Burnham Lambert, New York, NY</b> VP Retail Sales, Executive Services Division, Equities & Fixed income	May 1980 – July 1981
<b>Balis &amp; Zorn, New York, NY</b> VP Retail Sales, Equities & Fixed Income	January 1980 – May 1980
<b>Lehman Brothers Kuhn Loeb, New York, NY</b> VP Retail Sales Equities & Fixed Income	November 1977– January 1980
<b>Merrill Lynch, Pierce, Fenner &amp; Smith, New York, NY</b> Retail Sales, Municipal Bond Coordinator	June 1976 – November 1977

### Systems Analysis & Retail Sales Management

<b>W&amp;J Sloane, Inc., New York, NY</b> Data Processing Manager, Assistant Controller, Sales Manager of six (6) retail stores (Furniture), Retail Store Manager	October 1973 – June 1976
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## **EDUCATION**

<b>Appraisal Continuing Education</b> – Seminars Various Venues 28 Hours every two (2) years	Continuing -
<b>Hofstra University</b> , Hempstead Campus, Hempstead, NY G1, G2 & G3 Commercial Appraisal Courses Passed NYS Certified General Appraiser Exam	September 2003-June 2004
<b>Real Estate Education Center</b> R2, Fair Housing & USPAP (60 Hours)	March 2002-April 2002
<b>Institute for Continuing Education, Inc.</b> , <a href="http://www.icei.com">www.icei.com</a> Commercial Real Estate, Fair Housing & Antitrust; Continuing Ed Req.	January 2002 – February 2002
<b>New York University</b> , Midtown Branch, New York, NY Appraisal Institute Course, R1; Continuing Education Requirement (30 Hours)	February 2000 – March 2000
<b>Education Unlimited</b> , New York, NY State mandated Real Estate Broker’s Course (90 Hours)	April 1996 – May 1996
<b>Education Unlimited</b> , New York, NY State required Real Estate Agent’s Licensing Course	June 1993 – August 1993
<b>New York University</b> , Washington Square Park, New York, NY Major: Psychology, Music & Pre-med	September 1968 – June 1972
<b>Rutgers University</b> , Jersey City, NJ Summer Courses: Psychology	June 1968 – August 1968
<b>Seton Hall University</b> , West Orange, NJ Summer Courses: American History	June 1968 – August 1968
<b>Syracuse University</b> , Syracuse, NY Major: Music, Piano	September 1967 – June 1968

